

# SOLE SOURCE REQUEST AND DETERMINATION FORM

This form must be forwarded to the Accounts Coordinator for the Santa Fe Solid Waste Management Agency (SFSWMA) for processing.

Date: 2/05/2019

Prepared By: Danita S. Boettner

Title: Landfill Manager

Vendor Name: Van Dyk Baler Corp.

Address: 78 Halloween Boulevard

City: Stamford

State: CT

Zip Code: 06902

Estimated Cost: \$60,000

Term of Contract: One year from the date of award.

## Description of Good/Service to be Procured:

1. Explain why this is the only available source that can meet the needs of your department.

On May 4, 2006, the SFSWMA's Joint Powers Board awarded Van Dyk Baler Corp. an equipment contract for the manufacturing and installation of the existing Bollegraaf materials baler (Model HB 80) at the Buckman Road Recycling and Transfer Station (BuRRT) (RFP No. 06/21/P, Item #2). Van Dyk is the sole provider of spare/replacement parts, labor, service, and technical support as they relate to the Bollegraaf baler.

**2. Explain why this vendor is the only available source from which to obtain this product of service.**

**The company has affirmed (memo from vendor is attached) that there is no other source for this item. Our search for possible vendors proved unsuccessful; or**

**Other reason, please explain in full. Attach additional sheets, if necessary.**

**3. Explain why the price is considered fair and reasonable.**

The material recovery facility (MRF) at the Buckman Road Recycling and Transfer Station (BuRRT) was competitively designed and constructed (RFB No. 06/28/B) using the Bollegraaf baling system provided by Van Dyk. The Bollegraaf baler contains proprietary equipment and replacement parts. Most parts are equipment specific. By accessing directly with the manufacturer of the equipment, the SFSWMA gain access to the extensive knowledge (technical assistance of the specified equipment, including the necessary specifications to fabricate replacement parts, minimized labor, and efficient service. the use of other manufacturers of these types of systems could require more extensive modifications than necessary, including potential modifications to the baling facility itself; thus the probable cost of maintenance and repair of the baler by other vendors is most likely to be higher. Therefore, the use of parts, labor, service and technical support provided by Van Dyk will minimize the costs for maintenance and repair of the baling system.

**4. Describe the efforts made to obtain the best possible price from this sole source vendor for the taxpayers. What (if any) is the total cost savings from the original quote? (Attach additional sheets, if necessary.)**

The SFSWMA finds Van Dyk Baler Corp. to have the best possible price for their technical support, service, labor, and timeliness of parts delivery due to the manufacturing of parts in maintaining and repairing the baling system for processing the recyclable material received at the BuRRT facility in an efficient and timely manner. There are no vendors or providers in New Mexico that can provide the necessary parts, labor, and service for the baling system at BuRRT.



**MAIN OFFICE**  
VAN DYK Recycling Solutions  
78 Halloween Boulevard  
Stamford, CT 06902  
(203) 967-1100 office  
(203) 967-1199 fax  
www.vdrs.com



December 24, 2018

**Santa Fe Solid Waste Management Agency**  
**Randall Kippenbrock**  
149 Wildlife Way  
Santa Fe, NM 87506

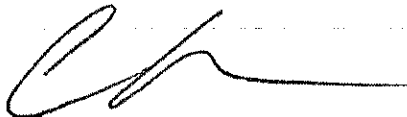
Dear Randall Kippenbrock,

This is to confirm that Van Dyk Baler Corp. is the exclusive distributor in the United States and Canada for Bollegraaf Machinery, parts and service. We are the exclusive sales and service company for Bollegraaf and Lubo recycling equipment.

Van Dyk Baler Corp. and Lubo USA, LLC. Is the only authorized Bollegraaf and Lubo dealer for the Bollegraaf and Lubo machines, parts and service for New Mexico.

As an authorized distributor, Van Dyk Baler Corp. and Lubo USA, LLC. maintain an inventory of replacement parts and staff of factory trained technicians to provide support and service to direct our customers of our equipment.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Bova", written over a horizontal dotted line.

Chris Bova  
Director of Operations

STAMFORD, CT; TAMPA, FL; HOUSTON, TX; TORRANCE, CA; CHICAGO, IL; TORONTO, ONT; MONTERREY, MEX

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VAN DYK Recycling Solutions is the trade name for Van Dyk Baler Corp. and Lubo USA, LLC